# Cost of borrowing

grades 9–12

mind

In this lesson, students will learn how credit cards work and develop tips to use credit wisely.

mind	Subject(s) Suggested timing Financial literacy objectives	<ul> <li>BBI10/20 - Business Studies</li> <li>HIF10/20 - Exploring Family Studies</li> <li>HIP40 - Personal Life Management</li> <li>MEL3E - Mathematics for Work and Everyday Life</li> <li>70 minutes</li> <li>At the end of this lesson, students will:</li> <li>analyze the importance of credit in personal finance.</li> </ul>
Curriculum expectations	• Explain the advantage business credit.	Studies (BBI10/20) mportance of credit in personal and business finance. s and disadvantages of both consumer credit and anities, grades 9 to 12 (2013)

#### Daily living skills

C2.3 Describe and demonstrate financial strategies and the financial literacy skills necessary to manage financial resources to meet personal and family financial goals.

Personal Life Management (HIP4O)

#### Daily living skills

- C1.4 Analyse the relationship between effective decision making and personal well being.
- C2.2 Demonstrate the use of effective money management strategies.
- C2.5 Explain the advantages and disadvantages of buying on credit.

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Curriculum expectations (cont'd)	<ul> <li>Mathematics, grades 11 and 12 (2007)</li> <li>Mathematics For Work and Everyday Life (MEL3E)</li> <li>Comparing financial services</li> <li>Gather, interpret and compare information about the costs (e.g. user fees, annual fees, services charges, interest charges on overdue balances) and incentives (e.g. loyalty rewards; philanthropic incentives such as support for Olympic athletes or a Red Cross disaster relief fund) associated with various credit cards and debit cards.</li> </ul>		
Assessment	Collect: credit card primer		
What you need	<ul> <li>Lab (optional)</li> <li>How do credit cards work (Appendix A)</li> <li>Creating public awareness (Appendix B)</li> <li>Credit card quiz (Appendix C)</li> <li>Computer, data projector and internet access</li> </ul>		
Minds on	<b>Class: video</b> Get it on credit		
	http://www.getsmarteraboutmoney.ca/en/managing-your-money/planning/ managing-debt/Pages/video-get-it-on-credit.aspx		
	Context for learning Bill Fold is a character who is constantly getting himself into financial scrapes. Use the scenario below to provide students with a context for learning. Good news! Bill Fold found out that he was old enough to get his own credit card. (No more borrowing from his parents!) In the first month Bill had the card, he used it to purchase \$100 worth of clothing for school. When Bill received his credit card statement, he received even more good newshe only had to pay a minimum of \$10! This seemed too good to be truebut if the credit card company says it's alright with them, it should be just fine for Bill!		
Action	<ul> <li>Individual: handout</li> <li>Distribute How do credit cards work (Appendix A)</li> <li>Take up or assess student answers - you may want to clarify the assessment task</li> <li>Individual: Internet discovery</li> <li>Using online credit card calculators, see effect of different rates and payments options - use example lesson, What is credit?</li> <li>http://getsmarteraboutmoney.ca/tools-and-calculators/credit-cards/default.aspx</li> <li>Try different amounts - have students compare adding \$5 or \$10 above minimum payment amount to see difference it makes.</li> </ul>		





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Cost of borrowing	mind Money GRADES 9-12
Action (cont'd)	<ul> <li>Have students examine college or university debt. http://getsmarteraboutmoney.ca/tools-and-calculators/student-loan/default. aspx</li> <li>Using the Internet, develop 10 tips to use credit cards wisely http://www.cbc.ca/news/canada/story/2011/10/25/credit-card-tips.html</li> </ul>
Consolidation/ debrief	<ul> <li>Individual: credit card primer</li> <li>Have students create a brochure or primer for selecting a credit card and tips for its use - Creating public awareness (Appendix B).</li> <li>You could also have them create a youtube or animoto video that shows tips for selecting and using their credit cards.</li> <li>Choose one activity</li> <li>Individual/class: quiz about selecting credit cards</li> <li>Wrap up with a quiz See sample credit card quiz (Appendix C)</li> <li>Can be done individually or as an entire class exercise.</li> <li>Wrap up with online activity</li> <li>http://www.inspirefinanciallearning.ca/index.php/tools-videos/interactive-tools/credit-iq-quiz/</li> </ul>





## How do credit cards work

- 1. When you use your credit card for a purchase, the merchant electronically verifies your purchase at the terminal and asks you to sign a receipt OR asks you to enter a personal identification number (PIN) at the terminal.
- 2. You receive a copy of the statement with the details of your purchase.
- 3. The financial institution or retailer sends you an invoice or statement listing your purchases, the amount owed, and the due date.
- 4. You pay the financial institution or retailer on time.

#### Review the Buy Now & Pay Later statement and answer the questions on the next page.

Buy Now & Pay Later First National Bank of Ontario		Credit Caro	d Statement	
Name: Raj Smith	Previous balance	\$124.32	Credit Limit	\$500.00
Account #: 6230 0100 0156 8219	Less: Payments & credits	\$124.32	Available credit limit	\$307.70
Statement Date: January 13, 2011	Plus: New charges / adjustments, interest etc. Equals: New balance Minimum payment due on February 3, 2011	\$192.30 \$192.30 \$10.00	<b>Payment period remaining</b> If each month you pay the minimum amount due only	1 year and 11 months
Date of purchase	Description	Amount		
Dec. 14, 2010	AA Fashion Store, Bontown	\$84.75		
Dec. 24, 2010	Electronics & Accessories, Bytown	\$75.00		
Jan. 1, 2011	World Downloads, Newtown	\$23.99		
Jan. 10, 2011	Fast Food Kiosk, Folksview	\$8.56		
Interest rate: 18%				





1.	What was the period during which the purchases were made?
	a) How many days are in this payment period?
	b) What was the total amount of purchases made during the statement period?
	c) What is the minimum amount that must be paid by the due date?
2.	If interest rate was calculated using the following formula:
	Interest charges for month on overdue balances = $\frac{\text{Interest rate per year}}{12}$ x Balance owed
	a) What is the yearly interest rate charged on overdue balances?
	b) What is the monthly interest rate charged on overdue balances?
	c) How much interest would you be charged if you forgot to make the payment owed to the credit card issuer?
3.	How long would it take to pay off this debt if you make only the minimum monthly payments?





### Creating public awareness

#### Background

In March 2014, student debt in Canada was estimated to be \$22 billion. The average varies widely by province, from \$15,000 in Quebec to an estimated \$35,000 in Nova Scotia.

The high cost of post-secondary education means that many students are borrowing more and falling deeper into debt in order to get a post-secondary education.

Six out of 10 young Canadians, aged 18 to 29, are in debt of some kind, with credit card debt being the most common, followed by student loans, according to a 2008 Environics survey. One in five had debts totaling more than \$20,000. Half of those with debt felt that their debt level was as much or more than they could handle. These numbers are conservative. As the study notes, three in 10 surveyed either did not know their debt level or would not divulge that information.

#### Introduction

You have been hired to prepare a student brochure or video on how to appropriately deal with credit. Your public awareness project should include considerations when selecting a credit card and tips for its use including credit card security.

#### What to Include

- Glossary of terms
- Credit, debt, statement, interest, principle, annual percentage rate (APR), credit rating, grace period, cash advance fee, currency exchange
- Things to consider when selecting a credit card
- Tips for using a credit card





## Credit card quiz

#### True/False

Indicate whether the statement is true or false.

- 1. Last month, your credit card balance was zero. This month, your statement shows that you made a \$500 purchase. If you can pay off only \$450 by the due date indicated on your statement, you will be charged interest only on the \$50 left to pay.
- 2. You are carrying a \$1,000 balance on your credit card: \$800 for purchases you made two months ago, and \$200 for cash advances you took this month. Your credit card agreement says your annual interest rate is 16% for purchases, and 20% for cash advances. When you make a \$300 payment, the issuer will apply it to your purchases, because they occurred first.
  - 3. You won't pay interest on a cash advance as long as you pay your credit card bill in full by the due date indicated on your statement.
    - 4. If you frequently pay your credit card just a couple of days after the due date, this won't affect your credit rating.
  - 5. Credit rating agencies will charge you a fee for sending you a copy of your credit report by mail.

#### Multiple choice

Identify the choice that best completes the statement or answers the question.

- 6. Getting the lowest rate possible when borrowing money could be a function of one or more of the following factors.
  - a. Borrowing record
  - **b.** Loan history
  - c. Credit risk
  - d. All of the above
- 7. A credit report is...?
  - a. A list of your financial assets and liabilities
  - **b.** A monthly credit card statement
  - c. A loan and bill payment history
  - d. A credit line with a financial institution





## Credit card quiz (cont'd)

- 8. When we're talking about credit cards, what do the letters APR stand for?
  - a. Accelerated percentage rate
  - b. Average percentage rate
  - c. Annual percentage rate
  - d. Anticipated performance rate
- 9. Which of the following can hurt your credit rating?
  - a. Making late payments on loans and debts
  - b. Staying in one job too long
  - c. Living in the same location too long
  - d. Using your credit card frequently for purchases
- 10. Jack is having trouble paying his credit card bill this month. What should he do?
  - a. Ignore it and wait until he has the money.
  - **b.** Get another credit card and use that one to pay the first card.
  - c. Call his credit card company to discuss his options.
  - d. Screen his calls to avoid bill collectors.

